# Job Title: Pricing Analyst

**Job Location:** Prince George, VA

**Status:** Salary

**Classification:** Full-time

## Experience, Knowledge, Skills and Abilities Required:

- Bachelor's Degree with 2 years’ experience or Associate's Degree with 8 years’ experience
- Experience working with spreadsheets using MS Excel and MS Word and the ability to quickly learn other software applications that may be necessary in the efficient accomplishment of work assignments
- Excellent written and verbal communication skills
- The ability to exercise initiative and judgment to ensure compliance with guidelines and regulations
- Must be able to obtain and maintain a Secret Clearance and/or Common Access Card (CAC)

### Preferred Education and/or Experience:

- Knowledge of DCAA and DCMA pricing guidance regulations, commonly-used concepts, practices, and procedures in the development of pricing strategy for routine to complex pricing proposals
- Experience in the 'build-up' of the multiple contract pricing options (i.e. Firm Fixed Price [FFP], Time & Materials [T&M], Cost Plus Fixed Fee [CPFF], etc.)
- Knowledge of Cost Accounting Standards (CAS), Federal Acquisition Regulation (FAR), and Truth In Negotiations Act (TINA)

## POSITION RESPONSIBILITIES:

- Use pricing/costing knowledge in the development of proposals, basis of estimates, budget projections, and financial analysis
- Solve problems in a collaborative environment
- Prepare cost/price proposal responses, including assurance of justification, reasonableness, and balance based on requirements
- Work with managers to understand customer environment and develop pricing strategies
- Assist in fact finding and support audit activities as they arise
- Special projects as tasked by management

## SALARY/BENEFITS:

Salary is based on experience and qualifications. We offer a competitive compensation and benefits package that includes health, dental, life insurance, direct deposit and more.

**JLMI is an equal employment opportunity employer**

**EOE/M/F/D/V**

## CONTACT INFORMATION:

Please Submit Resumes to Recruiting@JLMIVA.COM; **POC:** Janet Castrinos; **Phone:** (804) 733-0933; **Fax:** (804) 733-0935. If you wish to learn more about JLMI, visit our website at [www.jlmiva.com](http://www.jlmiva.com).